

PROMOTION RECOMMENDATION
The University of Michigan
Stephen M. Ross School of Business

Jagadeesh M. Sivadasan, associate professor of business economics and public policy, with tenure, Stephen M. Ross School of Business, is recommended for promotion to professor of business economics and public policy, with tenure, Stephen M. Ross School of Business.

Academic Degrees

Ph.D.	2004	University of Chicago Graduate School of Business, Chicago, IL
P.G.D.M.	1996	Indian Institute of Management, Bangalore, India
B.S.	1994	Indian Institute of Technology, Electronics and Engineering Madras, India

Professional Record:

2012 – Present	Associate Professor, Business Economics and Public Policy, University of Michigan, Stephen M. Ross School of Business, Ann Arbor, MI
2013 - 2014	Visiting Scholar, Economics and Social Sciences (ESS) Group and the Center for Public Policy (CPP), Indian Institute of Management, Bangalore
2004 – 2012	Assistant Professor of Business Economics and Public Policy, University of Michigan, Stephen M. Ross School of Business, Ann Arbor, MI
1996 – 1999	Senior Consultant, Economic and Financial Consulting Group, Arthur Andersen, Mumbai, India

Summary of Evaluation:

Teaching: Professor Sivadasan has long been one of the Ross School's star teachers, with a record of consistently excellent performance in the core and in a highly popular M.B.A. elective. Since he joined the BE faculty in 2004, he has taught in the full-time M.B.A. core more times than any other faculty member in the area. The results he achieves are uniformly superlative. Written comments by students speak to the sources of his success. They describe a high degree of preparation, an infectious enthusiasm and an ability to keep students engaged. The following written comment is quite representative: "The instructor was always engaged, well prepared for class and provided real life examples. His humor and approach to learning made the class enjoyable and interesting. He also pushed the class to connect concepts in economics to other courses."

Professor Sivadasan also has played an important role in our Ph.D. program, teaching two different Ph.D. courses and serving as the program director for five of the past ten years. He is a dedicated Ph.D. advisor, working and co-authoring with multiple students from the business economics area and the Department of Economics each year.

Research: Professor Sivadasan is an applied microeconomist whose research analyzes the impact of various factors on the productivity of workers and firms. His work is empirical, making

excellent use of rich establishment level data, such as the Census Bureau's Longitudinal Employer-Household Dynamics files, data on patent filings, and proprietary "insider" data. His research is strongly grounded in economic theory and speaks to important economic and public policy issues, such as the effect of non-compete agreements, antitrust enforcement and offshoring. He publishes not only in top economics journals, but also in outlets such as *Management Science* and the *Review of Financial Studies*.

He has published 13 peer-reviewed articles, including six that were accepted after he was promoted to associate professor in 2012. According to Google Scholar, he has 1136 citations. In sum, Professor Sivadasan is an excellent researcher with a publication record that he should be very proud of. Although he has co-authored with several business economic colleagues and Ph.D. students that is not the only way that he has improved the productivity of others. Because his interests are so broad, he is able to provide valuable comments and feedback on the research of everyone in the area and many others within Ross and the economics community at UM.

Recent and Significant Publications:

- (with *Natarajan Balasubramanian* and *Jeongsik Lee*) Deadlines, Work Flows and Work Quality forthcoming in *Management Science* (Published Online: March 10, 2017, 10.1287/10.1287/mnsc.2016.2663).
- (with *Ryan Monarch* and *Jooyoun Park*) Domestic Gains from Offshoring? Evidence from TAA-linked U.S. Microdata *Journal of International Economics*, March 2017, Vol 105, pp. 150–173.
- (with *Juan Carlos Hallak*) "Product and Process Productivity: Implications for Quality Choice and Conditional Exporter Premia," *Journal of International Economics*, 91(1), pp. 53-67, September 2013.
- (with *Amil Petrin*) "Estimating Lost Output from Allocative Inefficiency, with Application to Chile and Firing Costs" *Review of Economics and Statistics*, March 2013, Vol. 95, No 1, 286-301.
- (with *Natarajan Balasubramanian*) "What Happens when Firms Patent? New Evidence from US Manufacturing Census Data," *Review of Economics and Statistics*, February 2011, Vol. 93, No. 1: 126–146.
- (with *Francine Lafontaine*) "Do Labor Market Rigidities have Microeconomic Effects? Evidence from Within the Firm," *American Economic Journal: Applied Economics*, Vol.1, No. 2, April 2009, Pages 88-127.

Service: As the director of the Ph.D. program, Professor Sivadasan played a critical role in establishing a fully joint Ph.D. program with the Department of Economics. He not only worked tirelessly to design new course sequences and requirements, but demonstrated excellent diplomacy skills in the way that he obtained support from multiple faculty members in the Department of Economics in the College of Literature, Science, and the Arts. The results have proven to be well worth his efforts. Since the new program has been in place, the quantity and quality of our applications have increased significantly.

The extra effort that Professor Sivadasan put in to make the joint Ph.D. program a success is but one example of how he greatly exceeds expectations for senior faculty in terms of service. Much

of his other service contributions have been focused on the Full-time MBA program. He served on the “MBA for the 21st Century” task force in 2012 and the M.B.A. task force in 2014. In 2016-17, he was the faculty director for the Full-time M.B.A. program. In that role, he took a very active, data-driven, evidence-based approach to evaluating the program with the goal of improving rigor and the student experience. Although this position was eliminated by the school’s reorganization, he continues to be deeply involved with the M.B.A. program by serving as the chair on the newly formed M.B.A. Council and providing much needed assistance with the AACSB accreditation process. Be it the above formal roles only scratch the surface of his service many contributions. Within the area and across the school and even campus, he is an enthusiastic and generous colleague who is always willing to do more than his fair share of work.

External Reviewers:

Reviewer A: “I support this promotion for three main reasons. First, Jagadeesh’s work makes valuable contributions to the understanding of productivity and international economics. Second, Jagadeesh conducts research with due care, using appropriate techniques to describe and identify effects of interest. Third, I believe that Jagadeesh would be a wonderful colleague...Jagadeesh’s papers provide deep insights on relevant and timely questions... It is hard to find scholars who study productivity and international economics and also thrive in a business school environment. Jagadeesh has the characteristics that I look for in such people.”

Reviewer B: “My overall view is that he is a productive economist who investigates important questions and has an interesting and promising research agenda... I have been struck by the rich blend of skills and the thoughtfulness of the approach he takes...the case for his promotion to a position of Full Professor with tenure is strong.”

Reviewer C: “Professor Sivadasan’s work has always been important but it is becoming even more significant in its breadth, ambition, creativity, and reach...I would definitely promote him if he was being considered at [my institution]...I enthusiastically recommend Jagadeesh Sivadasan for promotion to Full Professor.”

Reviewer D: “Jagadeesh fully deserves promotion to full professor, and I make this statement without any hesitation whatsoever. Jagadeesh is a leader in the use of firm-level data to examine issues related to the fields of international trade, economic development, and industrial organization...his productivity is not slowing down...I enthusiastically recommend that you promote him to full rank!”

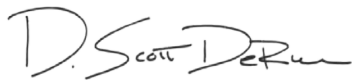
Reviewer E: “I will be brief because the case is so strong... I highly recommend you promote Jagadeesh Sivadasan from Associate to Full Professor at the Ross School of Business at the University of Michigan.”

Reviewer F: “In 2011, I wrote a letter of support in favour of Jagadeesh’s promotion to associate. Six years later, his CV has expanded substantially, and his body of research has remained tightly focused on firms, productivity and industrial organization. This all now places him at the forefront of researching being conducted in these interrelated areas...overall my advice to you would be to promote Jagadeesh immediately.”

Reviewer G: “He has published high-quality research on international trade, and is known in the field for his work on quality. His research activity appears as strong now as it was when he was up for tenure, and he continues to produce solid papers.”

Reviewer H: “You should most definitely promote him to Full. A final striking point I’d like to make is that I could use virtually all his research in my MBA classes. That is rare.”

Summary of Recommendation: Professor Sivadasan is a true scholar with broad interests at the intersection of fields, whose intellectual curiosity, determination, and skills benefits out community tremendously. He is also an extremely dedicated and talented teacher. It is hard to think of another Ross faculty member who has done more to contribute to the M.B.A. program. From his early days as an assistant professor he has far exceeded expectations in terms of service. In all of these activities, he is a constant source of positive energy and good will. I enthusiastically recommend Jagadeesh M. Sivadasan for promotion to professor of business economics and public policy, with tenure, Stephen M. Ross School of Business.



D. Scott DeRue
Edward J. Frey Dean of Business
Stephen M. Ross School of Business

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